# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

CAROLYN ST. CLAIR-HIBBARD, Individually and on Behalf of All Others Similarly Situated,

Plaintiff,

v.

AMERICAN FINANCE TRUST, INC., AMERICAN FINANCE ADVISORS, LLC, AR GLOBAL INVESTMENTS, LLC, NICHOLAS S. SCHORSCH and WILLIAM M. KAHANE,

Defendants.

Civil Action No.: 1:18-cv-01148 (RWS)

SECOND AMENDED COMPLAINT FOR VIOLATIONS OF SECTIONS 14 AND 20 OF THE SECURITIES EXCHANGE ACT OF 1934 ON BEHALF OF PLAINTIFF; AND CLASS ACTION COMPLAINT FOR BREACH OF FIDUCIARY DUTIES AND AIDING AND ABETTING THEREOF

**JURY TRIAL DEMANDED** 

Plaintiff, Carolyn St. Clair-Hibbard ("Plaintiff"), by her undersigned attorneys, alleges upon personal knowledge with respect to herself and upon information and belief based upon, *inter alia*, the investigation of counsel as to all other allegations herein as follows:

#### NATURE OF THE ACTION

1. This action is brought as an individual action by Plaintiff as an owner of common stock of American Finance Trust, Inc. ("AFIN" or the "Company") against the Company and its controlling persons, Defendants AR Global Investments, LLC ("AR Global"), American Finance Advisors, Inc. ("Advisor"), Nicholas S. Schorsch ("Schorsch") and William D. Kahane ("Kahane"), seeking rescission of a merger and agreements attendant thereto for their violations of Section 14(a) and 20(a) of the Securities Exchange Act of 1934 (the "Exchange Act"), 15 U.S.C. §§ 78n(a), 78t(a)(b) in connection with the issuance of materially defective proxy materials which resulted in the approval of a new Advisory Agreement (the "3rd Advisory Agreement") between the Company and the Advisor. It is also brought as a class action on

behalf of a class of AFIN stockholders for breach of fiduciary duties, or the aiding and abetting thereof, against all Defendants other than AFIN.

- 2. Beginning in December, 2016 and through February 9, 2017, in order to convince AFIN shareholders to vote in favor of the Merger and approval of the Third Amended And Restated Advisory Agreement ("3rd Advisory Agreement"), AFIN and other Defendants drafted, filed with the SEC, and issued publicly and directly to AFIN shareholders materially incomplete and misleading proxy materials (the "Proxy Materials") in violation of Sections 14(a) and 20(a) and (b) of the Exchange Act and SEC Rule 14a-9 (17 C.F.R. 240.14a-9) thereunder.
- 3. In the same Proxy Materials where AFIN was recommending that shareholders vote to approve the merger and 3rd Advisory Agreement, Defendants failed to disclose certain material information that was necessary for shareholders to properly assess whether the merger and 3rd Advisory Agreement were in the best interests of the AFIN shareholders. The non-disclosures of such information rendered the statements in the Proxy Materials materially false and misleading, and therefore violated Rule 14(a).
- 4. In particular, the proxy materials contained materially incomplete and misleading information concerning: (a) AR Global's plan to roll up all of its affiliated non-traded public REITs into AFIN and another AR Global affiliate in order to make all such other REITs subject to a 20 year non-cancellable Advisory Agreement with internalization fees; (b) the financial impact of the changes in the 3rd Advisory Agreement upon AFIN and its shareholders; (c) the material negative impact upon AFIN and its shareholders for a public listing liquidity event resulting from the 3rd Advisory Agreement and AFIN's continued engagement of external management; (d) the abandonment of AFIN "objectives" previously promised to AFIN shareholders; (e) the imminent termination of AFIN's repurchase program the only chance for

liquidity for AFIN shareholders; (f) the negative impact of the 3rd Advisory Agreement on AFIN's financial condition and ability to sustain the dividend. The Proxy Materials also failed to disclose materially adverse financial conditions and events at AFIN occurring prior to the shareholder vote which would have influenced shareholders' vote on the merger and related agreements. The Proxy Materials also omitted material information possessed by AFIN and Advisors about the financial impact of the Amended Advisory Agreement terms and omitted material adverse information about a drastic decline in AFIN's NAV, asset impairments and dramatic declines in the flow of funds from operations which were critical to understanding the viability of AFIN's then current level of dividends and stock redemptions. The Proxy Materials also omitted material information about AFIN's inability to obtain a public listing of its stock. The misrepresentations and omissions were all related to issues critical to AFIN shareholders: (i) liquidity through a public listing; (ii) dividends; and (iii) liquidity through redemptions or a takeover of AFIN by a non-related acquiror. For these reasons, and as set forth in detail herein, Plaintiff, on her own behalf, asserts claims against Defendants for violations of Sections 14(a) and 20(a) and 20(b) of the Exchange Act, based on Defendants' violation of Rule 14a-9 (17 C.F.R. 240.14a-9) and seeks, rescission of the merger and/or voiding and rescission of the 3rd Advisory Agreement.

5. In addition, Plaintiff, on behalf of herself and all others similarly situated shareholders of AFIN, seeks to recover damages resulting from the Advisor's fiduciary breaches and AR Global, Kahane's and Schorsch in aiding and abetting thereof (directly and/or aiding and abetting thereof) and/or to rescind the amendments of the Advisory Agreement implemented in 2015 ("2nd Advisory Agreement) and 2017 ("3rd Advisory Agreement"). The actions of the Advisor, controlled by AR Global, Schorsch and Kahane, as described herein, constitute

breaches of the fiduciary duties undertaken directly to AFIN shareholders by Advisor, expressly, in all iterations of the Advisory Agreements. All of the actions described herein to amend the Advisory Agreements were all done with the intent to, and had the effect of, enriching Advisor, AR Global, Schorsch and Kahane, at the expense of AFIN shareholders and deprived them of the opportunity for liquidity of their shares of AFIN stock. Accordingly, AFIN stockholders suffered damages and now are stuck in their AFIN stock whose liquidity window was slammed shut and whose dividend was slashed shortly after approval of the 3rd Advisory Agreement.

#### JURISDICTION AND VENUE

- 6. This Court has subject matter jurisdiction pursuant to Section 27 of the Exchange Act (15 U.S.C. § 78aa) and 28 U.S.C. § 1331 (federal question jurisdiction) as Plaintiff alleges violations of Section 14(a) and 20(a) of the Exchange Act. In addition, the Court has supplemental jurisdiction pursuant to 28 U.S.C. § 1367 over the state law claims. Finally, this Court has jurisdiction under the Class Action Fairness Act.
- 7. Venue is proper in this District under Section 27 of the Exchange Act, 15 U.S.C. § 78aa, as well as under 28 U.S.C. § 1391, because Defendants are residents of the city and state of New York.

#### THE PARTIES

#### A. Plaintiff

- 8. Carolyn St. Clair-Hibbard ("St. Clair-Hibbard"), an Oregon resident, is and has been a shareholder of AFIN since at least 2015 through the present continuously.
- 9. AFIN is a non-publicly traded REIT company controlled and operated by Advisor which in turn is owned, operated and controlled by AR Global, Kahane and Schorsch, majority owners of AR Global and Advisor who have been implicated directly and indirectly in the

financial fraud at American Realty Capital Partners ("ARCP") which caused its collapse and losses of hundreds of millions of dollars of shareholder monies. The same group that was behind that fraud has been, through AFIN Advisors, systematically siphoning the value of class members' AFIN stock and appropriating that value for Defendants themselves to the detriment of AFIN's shareholders.

NASDAQ despite securing listings approvals on both and because AFIN has terminated its share repurchase program, there is no liquidity for the shareholders. As a result, AFIN shareholders are trapped in AFIN which has just cut its dividend. Thus, this lawsuit is the only viable option for AFIN shareholders to recover damages and for other relief: they can't sell their investment because Advisor refuses and/or AFIN is unable to allow AFIN to list the stock and Advisor refuses to allow AFIN to redeem or buy back shares.

# B. Defendants

- 11. Defendant AFIN is a publicly registered, non-traded real estate investment trust formerly known as American Realty Capital Trust V, Inc. It is externally managed. It is incorporated in Maryland and its principal executive offices are located at 405 Park Avenue, 14<sup>th</sup> Floor, New York, New York 10022. AFIN invests in single-tenant commercial properties that are net leased to investment grade and creditworthy tenants. AFIN has no employees and even its executive officers are employees of Advisors (directly) and AR Global (indirectly) upon whom AFIN relies for all of its operational, managerial and financial activities, and who thereby control AFIN.
- 12. Since its formation AFIN has been "externally managed" through an advisory contract with Defendant American Finance Advisors, LLC successor to American Realty Capital

Advisors V, LLC now known as defendant American Finance Advisors, LLC ("Advisor"), an indirect wholly owned subsidiary controlled by Defendant AR Global Investments, LLC ("AR Global"), Kahane and Schorsch.

- manager of non-traded REITs including AFIN and other Schorsch-controlled REITs including Retail Centers of America ("RCA"). RCA was merged into AFIN in February 2017 (the "Merger") after a narrow vote of approval (50.9%) by AFIN shareholders induced by the materially defective Proxy Materials. AR Global is a Delaware limited liability company with its principal place of business in New York. AR Global has been publicly held out by its principals as: "the successor to," and is functionally identical to, AR Capital, LLC ("ARC"). AR Global is the parent company of Defendant American Finance Advisors, LLC.
- 14. Defendant American Finance Advisors, LLC, ("Advisor"), a wholly owned indirect subsidiary of AR Global, provides advisory services to AFIN pursuant to an Advisory Agreement dated April 1, 2013 and later amended in mid-2015 and amended again (3rd Advisory Agreement) as part of the Merger Vote. Advisor has been, and is being, unjustly enriched at AFIN's stockholder's expense. It is a Delaware limited liability company with its principal place of business in New York, New York.
- 15. Advisor is the vehicle through which AR Global controlled AFIN. In turn,

  Defendants Schorsch and Kahane controlled AR Global. AR Global has publicly bragged about

  its "power to direct the activities of [its sponsored REITS] through advisory/management

  agreements."
- 16. Defendant Nicholas S. Schorsch ("Schorsch") is the Chairman, Chief Executive Officer and controlling owner of AR Global through his 56.02% ownership of the equity. His

wife Shelly D. Schorsch, owns an additional 7.54% of AR Global. AR Global in turn owns 100% of the Advisor. Schorsch' dominance and control of AR Global and its sponsored REITS was demonstrated by the testimony of Lisa McAlister, former chief accounting officer at the Schorsch controlled REIT, American Realty Capital Properties, Inc. Ms. McAlister testified at the fraud criminal trial in the Southern District of New York of Brian Block, former Chief Financial Officer of AR Global affiliate, American Realty Capital Partners ("ARCP") that Schorsch orchestrated the financial fraud. *See U.S. v. Block*, No. 16-CRIM-595 (S.D.N.Y.) Ms. McAlister testified that Schorsch was "very demanding" in his management style. "He's a bully, just an overall bully," she testified. She testified that to Schorsch "Every hundredth of a penny was important . . .". Brian Block was convicted of fraud in 2017 in that trial.

- 17. Defendant William M. Kahane is a co-founder of AR Capital (now AR Global) and holds a 13.5% stake in AR Global.
- 18. Schorsch and Kahane were in control of all aspects of AR Global's operations and its affiliates including the Defendants named herein. Schorsch's and Kahane's control and dominance of AR Global and affiliates was evidenced by the actions of Advisor which acted for the benefit of AR Global even though pursuant to the terms of Advisory Agreement it was a fiduciary of AFIN stockholders.

# FIDUCIARY BREACH CLASS ACTION ALLEGATIONS

19. Plaintiff brings this action pursuant to Fed. R. Civ. P. 23b(1), b(2) and b(3) on behalf of herself and the other public shareholders of AFIN (the "Class") against defendant Advisor, AR Global, Schorsch and Kahane for claims of breach of fiduciary duty against Advisor and adding and abetting thereof against defendants' AR Global, Schorsch and Kahane.

Excluded from the Class are Defendants herein and any person, firm trust, corporation, or other entity related to or affiliated with any Defendant.

- 20. This action is properly maintainable as a class action because:
- (a) The Class is so numerous that joinder of all members is impracticable. As of October 2017, there were approximately 104.8 million shares of AFIN common stock outstanding, held by hundreds of individuals and entities scattered through the country. The actual number of public shareholders of AFIN will be ascertained through discovery;
- (b) There are questions of law and fact that are common to the Class that predominate over any questions affecting only individual members, including but not limited to the following:
  - (i) whether Defendant Advisor has violated the fiduciary duties to stockholders it undertook in the Advisory Agreements and whether the other class Defendants aided and abetted the fiduciary breaches.
  - (ii) whether Defendants have breached fiduciary duties by embarking
     on a secret plan to use the Advisor to misappropriate value from
     AFIN shareholders to AR Global and Advisor;
  - (iii) whether Plaintiff the class are entitled to rescission of the Advisory

    Agreement in whole or in part or recissory damages;
  - (iv) whether Plaintiff class members have suffered damages and the proper measure thereof.

- (c) Plaintiff is an adequate representative of the Class, has retained competent counsel experienced in litigation of this nature, and will fairly and adequately protect the interest of the Class;
- (d) Plaintiff's claims are typical of the claims of the other members of the Class and Plaintiff does not have any interests adverse to the Class;
- (e) The prosecution of separate actions by individual members of the Class would create a risk of inconsistent or varying adjudications with respect to individual members of the Class, which would establish incompatible standards of conduct for the party opposing the Class;
- (f) Class Defendants have acted on grounds generally applicable to the class with respect to the matters complained of herein, thereby making appropriate the relief sought herein with respect to the Class as a whole; and
- (g) A class action is superior to other available methods for fairly and efficiently adjudicating the controversy.

#### SUBSTANTIVE ALLEGATIONS

- A. AFIN Was Started And Has Remained An Externally Managed Non Publicly Traded REIT Despite The Deleterious Effect On AFIN's Shareholders Of External Management
- 21. AFIN was organized on January 22, 2013 as American Realty Capital Trust V, Inc., one of 12 publicly offered non-traded REITs sponsored by the Nicholas Schorsch owned and controlled American Realty Capital group of companies. The other eleven non-traded REITs are:
  - (i) American Realty Capital New York Recovery REIT, Inc.
    ("NYRR");

- (ii) Philips Edison ARC Shopping Center REIT, Inc.|
  ("PE-ARC");
- (iii) American Realty Capital Retail Centers of America, Inc. ("ARC RCA");
- (iv) American Realty Healthcare Trust, Inc. ("ARC-HT");
- (v) American Realty Capital Net Asset Value Trust, Inc. ("ARC-DNA");
- (vi) American Realty Capital Global Trust II, Inc. ("ARC-Global");
- (vii) American Realty Capital Trust IV, Inc. ("ARCT IV");
- (viii) American Realty Capital Healthcare Trust III, Inc. (ARC HT III");
- (ix) ARC Realty Finance Trust, Inc. ("ARC RFT");
- (x) Phillip Edison ARC Grocery Center REIT II, Inc.
  ("PE-ARC II"); and
- (xi) American Realty Capital Hospitality Trust, Inc. ("ARC HOST").

ARC-RCA and ARC-Global have been merged into either AFIN or Global Net Lease which both have 20 year unbreakable advisory agreements with 100% wholly owned advisory companies of AR Global. Those mergers were part of the plan hatched at AR Global after the fraud scandal at ARCP and partially disclosed in the press in 2016 to roll up AR Global sponsored REITS. At NYRR, a self-dealing merger was attempted by AR Global but defeated at the ballot box.

22. In SEC filings from inception through the present, AFIN represented itself a publicly offered, non-traded REIT sponsored by the American Realty Capital Group of

companies (AFIN Form filed April 2013 at ("S-11") 1), organized on January 22, 2013 to acquire and operate "primarily freestanding, single tenant retail properties net leased to investment grade and other creditworthy tenants." AFIN represented to its shareholders that it was differentiated from other non-traded REITs by *inter alia* "our institutional management team."

23. Among AFIN's publicly disclosed "investment objectives" were *inter alia*:

"Low leverage" –target leverage level of not more than 45% loan-to-value ratio.

Monthly Distributions – pay distributions monthly covered by funds from operations.

Exit strategy – we expect to sell our assets, sell or merge our company, or list our company within three to six years after the end of our initial public offering.

24. AFIN has also represented to investors that it had a planned path of liquidity for AFIN shareholders:

If we do not begin the process of achieving a liquidity event by the sixth anniversary of the termination of the primary offering, our charter requires our board of directors to adopt a resolution declaring that a plan of liquidation [to be presented to shareholders unless the board decides otherwise].

- 25. AFIN has admitted that the only actual liquidity for its shareholders was AFIN's share repurchase program which, however, was limited to a maximum of 5% of outstanding shares every year and to the extent AFIN has "sufficient liquid assets." (S-11 at 31). The program was later terminated after amendment of the Advisory Agreement.
- 26. As of the present, as more fully detailed herein, due to AR Global's control of Advisor, <u>none</u> of the foregoing objectives have been achieved, and in fact, have been abandoned, and AFIN is now saddled with the 40 year non-cancellable 3rd Advisory Agreement which

carries an approximately \$125 million internalization fee. That agreement has damaged the value and marketability of class members' AFIN stock and precluded a listing or liquidity event at fair value for Plaintiff and the Class.

- 27. AFIN is one of the REIT industry's rare externally managed REITs. As external manager of AFIN, Advisor was and is responsible for AFIN's affairs on a day-to-day basis. Pursuant to the terms of the AFIN's agreement with Advisor, Advisor provided AFIN with its management team, support personnel and resources necessary to implement and execute AFIN's business and growth strategies. According to SEC filings (S-11 at 3), the Advisor's responsibilities include inter alia: "managing our affairs on a day to day basis," "financial reporting," "regulatory compliance," investor relations" and "other administrative function," and "prepare and review on our behalf . . . . all reports and returns required by the SEC . . . " (S-11 at 87). Conspicuously absent from the list of matters requiring approval of AFIN directors is SEC filings for mergers or proxies for shareholder voting. (S-11 at 111). Accordingly, Advisors, AR Global, Kahane and Schorsch have had and currently have complete operational control of AFIN through the AR Global and Advisors since its formation. Not surprisely, the external management agreements evolved from a relatively benign agreement at the outset into an extremely effective vehicle for Defendants to enrich themselves and siphon value from AFIN shareholders to Advisors and AR Global.
- 28. In the S-11, AFIN also patted itself on the back for not having "internalization" burdens and warned of the dangers thereof (S-11 at 30):

Historically, due to the apparent preference of the public markets for self-managed companies, non-traded REITs have engaged in internalization transactions (an acquisition of management functions by the REIT form its advisor) pursuant to which they became self-managed prior to listing their securities on national securities exchanges. These internalization transactions can result

in significant payments to affiliates of the advisor irrespective of the returns stockholders have received. Our charter and advisory agreement provide that no compensation with any internalization transaction (an acquisition of management functions by us from our advisor) in the future. [Emphasis supplied].

This provision was eliminated by AR Global and Advisors, thus paving the way for the 3rd Advisory Agreement. That elimination was a breach of fiduciary duties which harmed shareholders.

- 29. At the time of the S-11, AFIN had a one year advisory agreement with Advisor ending June 5, 2014 which was renewable for an unlimited number of successive one year periods. Either party could terminate the advisory agreement without cause or penalty upon 60 day written notice. Upon termination or non-renewal, Advisor was entitled to receive a non-renewal fee from AFIN only if the sum of AFIN market value plus distribution exceeded the sum of the aggregate capital contributed by investors plus a 6% cumulative return to investors. As of the time of the S-11, upon non-renewal, Advisor would not have been entitled to any fee under this provision.
- 30. As of September 19, 2013, neither AFIN's charter nor the Advisory Agreement allowed any fees for "internalization transactions" in the event AFIN would take over any functions from the Advisor. Accordingly, AFIN had the financial and contractual freedom to renew or not renew the Advisory Agreement based on the best interests of AFIN shareholders. In addition, under the original terms of the Advisory Agreement, AFIN had the power to negotiate for performance based fees upon renewal of the Advisory Agreement. Eventually however, as detailed herein, Advisor orchestrated an elimination of Advisory Agreement terms favorable to AFIN shareholders through Advisor's self-dealing and fiduciary breaches.

- 31. AFIN's external management structure is an anomaly in the US REIT industry: only 13% of REITs are externally managed, comprising only 3% of the industry's market cap.
- 32. According to an Ernst & Young ("E&Y") study conducted in 2017 utilizing the "SNL" financial database, internally managed REITs have outperformed externally managed peers by approximately 240 bps per year over the last 5 years.
- 33. Findings of industry expert, Green Street Advisors, are consistent with E&Y findings that externally managed REITs are valued by investors for far less than internally managed REITs. Phil Owens, a Senior Vice President at Green Street Advisors, in an interview at "REIT Week 2016: NAREIT's Investor Forum" noted that externally managed REITs trade at "massive discount" to internally managed peers. In none of the Proxy Materials did Defendants ever disclose or warn of the value-destruction inherent in an externally managed REIT, let alone one like AFIN where the external manager manipulated AFIN into a 40 year non-cancellable contract and a \$125 internalization penalty.
- 34. In the industry, it is generally agreed that once a non-publicly traded REIT acquires a billion dollars in assets it is large enough to realize substantial savings by converting from external management to internal management. AFIN had in excess of \$1 billion in assets and its merger with RCA increased assets by at least one billion dollars. Accordingly, it was well positioned to be self-managed, but AR Global would not allow AFIN to self-manage.
- 35. The foregoing industry awareness of the disadvantages of externally managed REITs was recognized as far back as 2007 as evidenced by a November 2007 Moody's Corporate Governance paper, titled: "Corporate Governance of Externally Managed REITs Presents Credit Risk." In its summary, the Report noted the risk, (which at AFIN has been actualized):

[E]xternal structures can create governance risks (at least when compared to REITs that are internally managed and these governance risks can translate into credit risks. The central governance risk is that the external manager uses its control to extract value from the REIT to the detriment of shareholders and bondholders. [Emphasis supplied].

# 36. Moody's also warned:

The external management structure provides managers with significant influence over corporate decision-making and strategic direction, and as a result considerable control over the REIT's operations.

\* \* \*

Often, however, the external manager is given representation on the REIT's board. Such representation greatly limits the board's independence and provides the manager with yet more influence over the REIT's strategic and financial direction – partly as a result of having inside knowledge of the organization's day-to-day operations, and partly through the opportunity to steer board agendas. This is particularly a concern if one of the manager's representatives also serves as chairman. In situations where boards are relatively small, independent directors face an even greater challenge because they often comprise a small proportion of the directors, and the group dynamics can favor the manager's representatives...

37. Defendants (other than AFIN) previously admitted how external management of REITs destroyed the value of shareholders stock and undermined a potential public listing.

American Realty Capital Partner, a publicly traded REIT (controlled by AR Global, Schorsch and Kahane), issued a press release on August 20, 2013 announcing:

"The Board of Directors has determined that it is in the best interests of the Company [ARCP] and its stockholders to become self-managed."

\* \* \*

The decision to undertake this important action is motivated by the Board's continuing desire to enhance stockholder value.

\* \* \*

The Company recognized that institutional investors, research analysts and the financial press have historically viewed externally managed REITs as being susceptible to potential conflicts of interest, which may contribute to externally managed publicly listed REITs trading at lower earnings multiples relative to self-managed REITs. For example, high quality, large self-managed net lease REITs currently trade at multiples of 17x to 18x FFO while [ARCP] trades at 15x FFO. ARCP believes that potential multiple expansion as a result of becoming self-managed may increase the Company's delivery of stockholder value to its stockholders. [Emphasis supplied].

38. Furthermore, The conflicts of interest inherent in externally managed REITs are so obvious that the SEC issued an "Investor Bulletin: Non Traded REITs," August 31, 2015 which warned:

Conflicts of Interest. Non-traded REITs are typically externally managed – meaning that REITs do not have their own employees. As noted above, the external manager may be paid significant transaction fees by the REIT for services that may not necessarily align with the interests of shareholders, such as fees based on the amount of property acquisitions and assets under management. In addition, the external manager may manage or be affiliated with competing REITs.

39. In its Form S-11 dated September 19, 2013 AFIN admits there are "substantial conflicts of among, the interests of our investors, [i.e. Plaintiff and the Class] our interests and the interests of our advisor, sponsor . . . which could result in decisions that are not in the best interests of our stockholders." The S-11 admits that its advisor's interests are not "wholly aligned" with AFIN's stockholders because, *inter alia*, advisor and affiliates receive fees from AFIN and "substantial minimum compensation regardless of performance." Beginning at page 100 of the S-11, AFIN list 11 pages of conflicts arising out of AFIN's relationship with the adviser and its affiliates. AFIN admits that its directors also "face conflicts of interests related to positions they hold with affiliated entities" and admits management of multiple REITs sponsored

by AR Global will cause conflicts of interest. In the S-11, AFIN admits "every transaction we enter into with our advisor or its affiliates will be subject to an inherent conflict of interest. Our board of directors may encounter conflicts of interest . . . in invoking powers, rights or options pursuant to any agreement between us and our advisor or any of its affiliates." Specifically, AFIN admitted that its officers and directors have conflicts of interest "related to the positions they hold with affiliated entities." AFIN represented that: "conflicts with our business and interests are most likely to arise from involvement in activities related to . . . (f) compensation to our advisor . . ." (S-11 at 41). [Emphasis supplied]. While AFIN has so-called "conflict resolution" procedures, none apply to the transactions involving the Advisory Agreement.

- Advisory failure to address, ameliorate or avoid those conflicts was, under New York law, a breach of the fiduciary duties owed by Advisory to the AFIN stockholders as explicitly undertaken under all versions of the Advisory Agreements, including the 3rd Advisory Agreement: "The Advisor, as a result of its relationship with the Company and the Operating Partnership pursuant to this Agreement, has a fiduciary responsibility and duty to the Company, the Stockholders and the partners in the Operating Partnership." Amended and Restated Advisory Agreement at page 12. [Emphasis supplied]. That fiduciary undertaking was included in every iteration of the Advisory Agreement including the 3rd Amended Advisory Agreement.
- 41. There was no effective check on these conflicts because not one member of AFIN's Board of Directors was ever "independent" of AR Global under the NASAA REIT Guidelines "Statement of Policy Regarding Real Estate Investment Trusts" as Sections I B.14 and Section II B.3. Moreover, AFIN and Advisor shared a legal counsel, Proskauer Rose, LLP.

- B. As AR Global's Original Business Model Started To Fail,
  Defendants Kahane and Schorsch Began To Replace AR
  Global's Lost Revenues With Onerous Advisory Agreements
  Terms Imposed On Affiliated REITs And, Eventually, AFIN
- 42. AR Global purportedly has over \$18 billion of real estate loans under management. AR Global operates its business through a complex web of subsidiaries. Generally, for each REIT or other investment vehicle it sponsors, such as AFIN, AR Global maintains a number of wholly owned entities. While the nature and function of these entities varies from vehicle to vehicle, for every AR Global fund (such as AFIN) a separate entity is created to provide management services pursuant to an advisory agreement. As explained in detail below, while the terms of these advisory agreements vary, they are invariably lucrative to the advisor entities, which have no employees and provide the required services entirely through employees of AR Global and related entities.
- 43. Defendant Schorsch and Kahane used AR Global as the umbrella company for all their companies that were not REITs which did business with the REITs. AR Global, through subsidiaries and affiliates, through an onerous and unfair "Advisory Agreement" charged AFIN "advisory" and others fees which were unfair and above market and which were made non-cancellable.
- 44. Thus, Defendant Schorsch's and Kahane's basic business model for AR Global was to sell stock to the public shareholders in his non-traded REITs, skim the issue price for AR Global fees, then saddle the REITs with Advisory Agreements and extract fees from affiliates such as AFIN each year. In the case of AFIN, it raised a total of \$2.04 billion in AFIN's offering, thus allowing AR Global to collect more than \$100,000,000 in fees for those sales alone!

- 45. AR Global's revenue stream was materially adversely affected when, in or about October 29, 2014, the largest company in the AR Global portfolio, the publicly traded American Realty Capital Partners ("ARCP"), disclosed a significant accounting fraud. (That disclosure resulted in indictments of several key officers and the conviction of an executive officer in July 2017). In SEC filings in late 2014-early 2015, ARCP acknowledged that it had been overstating its financial performance since 2011 and that certain payments to Schorsch related entities were "not sufficiently documented." Thereafter, broker-dealers halted sales of investments affiliated with Defendant Schorsch and/or AR Global. Things got progressively worse for AR Global: (i) in November 2015 AR Global had to announce that it had stopped creating and marketing new non-traded REITs (halting another AR Global revenue stream); (ii) in December 2015, Phillips Edison Grocery Center REIT terminated the AR Global advisory agreement; and (iii) in April 2016 United Development Funding Income V also terminated the AR Global advisory agreement. In 2015, Schorsch was on the verge of selling a majority stake of AR Global to Apollo Global Management LLC for \$378 million. Apollo backed out of the deal after an AR Global controlled affiliate, Realty Capital Securities ("RCS") was caught engaging in a proxy fraud at another AR Global affiliate, Business Development Corp. of America ("BDCA").
- 46. Schorsch, Kahane and AR Global determined to devise a way to prevent other non-traded AR Global Advised REITs (including AFIN) from terminating the lucrative-for-AR Global, unfair-for-shareholders, AR Global advisory agreements. To make up for the decline in revenues from AR Global's now defunct, scandal-ridden syndication business of non-traded REITs, AR Global turned to exploiting the non-traded REITs it sponsored and managed. To do so, it embarked on a scheme to modify and extend its advisory contracts across its portfolio of non-traded REITs, in order to make them all externally managed by AR Global under long term

contracts with "internalization fees," the latest of which was the Merger of AFIN and RCA initiated in 2016 and closed in 2017.

47. According to an April 26, 2016 *Investment News* article titled "Schorsch's AR Global looking to consolidate \$10.5 billion of REITs," AR Global's plan was for AFIN and Global Net Lease Inc. (where Kahane was President and CEO) to "purchase other real estate companies managed by AR Global.... Mr. Schorsch and William Kahane are the controlling partners of AR Global, which in turn controls the adviser to each of the seven REITs in the potential roll ups." As discussed in the article:

Through its advisers, AR Global generates fees and incomes by acquiring and managing properties on behalf of REITs, said Brad Thomas, editor of Forbes Real Estate Investor. "The investor doesn't get paid a fee every time the REIT buys a property, but the management does."

The flurry of mergers, if successful, would put more assets under the roofs of the two REITs, which have unusual, difficult to break 20-year advisory contracts with AR Global, said industry sources, including former AR Global employees. AR Global does not have 20-year advisory agreements with the other REITs it manages, observers said.

That means AR Global, as the manager of two larger REITs, would create a larger source of fee revenue over a long period of time, benefitting Mr. Schorsch and his partners, those sources said.

- C. Defendants AR Global, Advisors, Schorsch
  And Kahane Orchestrated A Series Of Transactions
  To Impose Ever More Confiscatory
  Advisory Agreement Terms On AFIN To Enrich Themselves
- 48. After the ARCP accounting scandal, Schorsch scrambled to increase and preserve the revenue stream at AR Global. His plan involved amendment of the Advisory Agreement at AFIN and subsequent the acquisition of affiliated non-traded REITs by one or the other of AFIN or Global Net LLC. As of the time of acquisition, both of AFIN and Global Net LLC had 20 year

virtually unbreakable agreements with AR Global affiliates for management and advisory services. The non-traded affiliate REITs acquisition candidates did not have 20 year contracts with AR Global. Thus Schorsch, through AR Global, as successor to AR Capital, schemed to bring those assets under the AR Global/AFIN/Global Net Lease structure and amended Advisory Agreement that AR Global would later amend in a way which unfairly transferred value from AFIN shareholders to AR Global.

- 49. According to SEC filings, AR Global earned over \$80 million from Advisory Agreements with AR Global managed REITs in 2015, including over \$20 million paid by RCA and AFIN. But AR Global was concerned about the security of this revenue stream. As of mid-2016, only two AR Global's Advisory Agreements had 20 year terms. Thus, one of the main objectives of AR Global's scheme was to lock in enormous advisor fees for the next 20 years by saddling the non-traded REITs with excessive termination fees (so-called "internalization fees") to ensure that the REITs, including AFIN, would not terminate the Advisory Agreements and ensure that AR Global could reap a huge windfall if AFIN decide to become self-managed.
- REITs: Realty Finance Trust, Inc., American Realty Capital Healthcare Trust III and Healthcare Trust, Inc. So rife with conflicts and self-dealing was the Realty Finance Trust merger with an affiliate that one of its directors, Robert Froehlich, resigned after advising his fellow directors of conflicts of interest that precluded fair treatment for Realty Finance Trust holders. The Global Net Lease merger with American Realty Capital Global Trust II also was driven by AR Global's desire to extend advisory contracts inasmuch as the aforementioned Trust did not have a 20 year advisor agreement but Global Net Lease, with whom it merged, did have a 20 year agreement.

51. Similarly, on or about May 25, 2016, New York REIT, Inc. ("NY REIT"), another AR Global controlled REIT, which is publicly traded, rather than liquidating according to its original objectives, attempted to engineer a merger transaction designed to preserve AR Global's lucrative management fees. NY REIT was ultimately forced to withdraw that merger proposal based upon vigorous opposition from institutional stockholders, one of whom launched a proxy contest designed to unseat the board of directors. Unlike AFIN, NY REIT was publicly traded and attracted institutional shareholders and could operate without being dominated by AR Global.

#### D. The Evolution Of The AFIN Advisory Agreement

- 52. On April 29, 2015, AFIN's board approved (subject to shareholder approval of charter changes) amendments to the Amended and Restated Advisory Agreement which became the Second Amended and Restated Advisory Agreement. That version took effect on July 20, 2015 after a shareholder vote. The changes were demanded and implemented by Advisor which offered no, or inadequate, consideration for such changes. Accordingly, Advisors' pursuit of its self-interest constituted a breach of fiduciary duties.
- 53. In connection with its solicitation of votes to change its by-laws and charter and on the eve of an amendment to the Advisory Agreement that would lock AFIN into a non-cancellable 20 year management agreement for Advisor, AFIN was caused by Advisor, AR Global, Schorsch and Kahane to issue a press release announcing: (a) a name change to "American Finance Trust, Inc."; (b) an application for NYSE listing of its common stock; and (c) the Company's purported "anticipation" of trading of its common stock on the NYSE in the third quarter of 2015. In the same press release, AFIN touted the benefits of a NYSE listing for AFIN's shareholders: "... increased stockholder value," "providing shareholders an opportunity

to participate in future appreciation," "creating additional value of stockholders," "liquidity option available to stockholders in connection with the listing." However, after the charter changes were approved by stockholders and the Advisory Agreement was amended, AFIN never listed itself on any Exchange or NASDAO and remained a non-publicly traded illiquid REIT.

- 54. At or about the same time, AFIN, while Kahane was President and CEO, was planning a shareholder vote to approve changes to the AFIN's Articles of Amendment and Restatement that would, if approved by shareholders, also trigger changes to the Amended and Restated Advisory Agreement which would result in the "Second Amended And Restated Advisory Agreement." ("2nd Advisory Agreement"). Among the changes to the Advisory Agreement that enriched Advisor at the expense of AFIN shareholders were: (a) a change in method of computing and paying Advisor a "Annual Subordinated Performance Fee" from the previous formula based mainly on investment returns to shareholders to a formula based mainly on revenue volume (the latter favored the acquisition of assets rather than the assets' performance); and (b) a flat base management fee of \$18 million per year plus a percentage of any equity raised; (c) change of the term of the Advisory Agreement from annual renewals by AFIN to a 20 year term followed by an automatically renewable additional 20 year non-cancellable term, non-cancellable except for "cause" defined as, basically, including only felonious conduct.
- 55. Under the Advisory Agreement it was in the sole discretion of the Adviser whether it would take its fees in cash or in shares of AFIN. The Adviser always took its fees in cash. Neither Defendants AR Global, nor Schorsch hold any significant amount of AFIN stock and therefore almost no financial ownership stake in AFIN.

- 56. On June 1, 2015, Advisor caused AFIN to issue a Notice of Annual Meeting of Stockholders soliciting shareholders' votes for approval of charter amendment changes which, AFIN disclosed, would make possible an amendment to the Amended and Restated Advisory Agreement. That proxy was materially false and misleading because it did not include any explanation of the entirety of the terms of the proposed Second Amended and Restated Advisory Agreement and the threat posed to shareholder value or liquidity from such changes. Moreover, the Class Defendants failed to disclose: (a) AR Global's plan to roll up its affiliated non-traded public REITs into AFIN in order to make all such other REITs subject to AFIN's 20 year non-cancellable Advisory Agreement and thereafter make all such rolled up REITs subject to the 2nd Advisory Agreement; (b) the financial impact of the changes in the 2nd Advisory Agreement upon AFIN and its shareholders; (c) the material negative impact upon AFIN and its shareholders for a public listing liquidity event resulting from the 2nd Advisory Agreement and AFIN's virtual permanent engagement of external management; and (d) the effective abandonment of AFIN "objectives" previously promised to AFIN shareholders.
- 57. There was no benefit to AFIN to agree to the 20 year term in the 2nd Advisory Agreement because nothing obligated Advisor to retain the services of the key personnel relied upon by AFIN. Advisor did not have employment agreements with any of its key personnel and thus AFIN: "cannot assure you that [Advisor] will be successful in attracting and retaining "skilled managerial, operational and marketing personnel." (S-11 at 38). The risk to AFIN of the departure of Advisors key employees was known, acknowledged and profound as AFIN stated:

If [AFIN] terminates the Amended Advisory Agreement certain key employees of [AFIN Advisor] may not become employees of [AFIN] which could result in [AFIN] incurring costs and degradation of its operations. *Id.* 

58. Accordingly, the changes to the terms of the Advisory Agreement were an act of pure self-dealing by Advisors and AR Global. The actions of Advisor leading to amendment of the Advisory Agreement including the issuance of false proxy materials resulting in an approval of charter amendments that triggered the consummation of 2nd Advisory Agreement constituted breach of Advisor fiduciary duties to AFIN stockholders. In said breach, Advisor was aided and abetted by AR Global, Kahane and Schorsch.

## E. The Path To The 3rd Advisory Agreement

- 59. In summer 2016, in connection with the proposed merger of RCA and AFIN, the Advisor orchestrated the inclusion of modifications to the 2nd Advisor Agreement (which would become the 3rd Advisory Agreement) in favor of the Advisor and to the detriment of AFIN shareholders. These were acts of pure self-dealing by Advisor in light of its failure to, inter alia provide adequate consideration to AFIN shareholders for changes to the Advisor Agreement.
- AFIN and RCA, Advisor sent a letter to AFIN proposing inclusion in the AFIN Advisory

  Agreement of an option on the part of the AFIN Board to elect to internalize in the AFIN

  Advisory Agreement as part of the merger agreements. At the time, Advisor had fiduciary duties
  to AFIN and its shareholders. In breach of those duties, Advisors pursued their own interests at
  the expense of AFIN and its shareholders and threatened to hold up the RCA-AFIN merger.
- 61. Advisor also proposed an increase in the base management fee effective upon closing of the RCA merger, with the amount of the increase being fixed at \$6 million in the first year after the closing; \$7 million in the second year; and \$8 million in and after the third year.
- 62. During the year ended December 31, 2015, AFIN paid AR Global total asset management fees of \$13.0 million based mainly upon fees based on asset values. As a result of

the 2017 amendment, now AFIN's payments to AR Global will be over \$20 million annually <u>for</u> the fixed portion alone of the base management fee, thus avoiding declines in fees that would result from declines in NAV values.

- 63. AFIN failed to receive any adequate consideration in return for the concessions that imposed a huge cost to AFIN and its shareholders and without any fairness opinion or other financial advice or input into the financial effects of the proposed 3rd Amended Agreement on AFIN's potential public listing, the maintenance of its dividend, or the value of AFIN stock.
- 64. The AFIN Advisory Agreement was amended as part of the Merger to include a "right" by AFIN to internalize the services provided under the AFIN Advisory Agreement after January 1, 2018 with payment of a specified "internalization fee" that has been estimated by public analysts to cost AFIN over \$125 million dollars under the applicable formula. The amendment also including the following:
  - A fixed portion of the base management fee which increases by 50% from \$18 million per merger to \$21 million in its first year (after the merger) to \$24 million annually in the beginning of the third year following the merger;
  - A variable portion based on the amount of consideration paid for acquisitions which will increase the base management fee;
  - A variable portion based on the amount of any equity raised after a public listing;
  - A variable management fee equal to 15% of quarterly "Core Earnings Per Adjusted Share" over \$.375 plus 10% of quarterly "Core Earnings Per Share" over \$.50;
  - The Internalization fee.
- 65. AFIN can only terminate the AFIN Advisory Agreement for "cause" <u>unless</u> AFIN pays a penalty referred to as an "internalization fee." The only purported justification for the

amendment of the AFIN Advisory Agreement was "a reduction in the base management fee and the right of AFIN to terminate the agreement upon payment of the "internalization fee."

- ote in favor of internalization by designated "independent directors" and one year advance notice of the effective date of internalization. "Internalization" *i.e.* ending the Agreement will cost AFIN over \$125 million but if AFIN seeks internalization prior to a takeover by an outside company then the acquirer will have to pay the AFIN Advisor fees that would have been payable to the Advisory for one year after the transaction as if there had been no termination. Thus, even if AR Global is terminated it can continue to siphon off assets from AFIN for one year after a merger. AFIN will also be required to pay \$15 million dollars to AR Global for unspecified "technology assets."
- Advisory Agreement constitutes an obscene transfer of value from AFIN stockholders to Advisor: the fee is approximately 5-6 times AFIN's annual average "operating income" for the last 4 years and constitutes over 10% of the AFIN's pre-merger stockholders equity and approximately 7-8% equity, post-merger. Advisors negotiation for improved terms of its advisory agreements with AFIN constituted a breach of the fiduciary duties it owed to AFIN shareholders. In that effort, it was aided and abetted by AR Global, Kahane and Schorsch.

# F. The False And Misleading Proxy Materials For The Merger Vote

- 68. Shareholder approval of the merger which would trigger consummation of the 3rd Advisory Amendment was procured through materially false and misleading Proxy Materials.

  The "Proxy Materials" include:
  - Joint Proxy Statement Prospectus filed December 16, 2016;

- Forms 425 filed December 19, 20, 23, 28, 2016;
- Forms 425 filed January 6, 10, 13, 19, 24;
- Forms 425 filed February 1, 2, 3, and 9.

All of the foregoing Form 425s were filed by AFIN pursuant to Rule 425 of the Section Act of 1933 and deemed filed pursuant to Rule 14a-12 under the Securities Exchange Act of 1934. The initial solicitation of shareholders votes was through the Joint Proxy ("JP") which advised stockholders "You should rely only on the information contained in this document." JP at (i). Moreover, at page 202, AFIN advised shareholders that AFIN is "not incorporating the contents of the websites of the SEC, AFIN, RCA or any other party into this joint proxy statement/prospectus."

- 69. In the Proxy Materials, the stated reasons for the merger from AFIN point of view included that: "the amendment of the AFIN Advisory Agreement provides a path to internalization of services and termination of the AFIN Advisory Agreement." But AFIN's proxy statement failed to disclose to shareholders what the cost of internalization to AFIN could or would be under the Advisory Agreement and what the affect on a potential public listing would be.
- 70. The Proxy Materials misleadingly described that AFIN's board purportedly based its recommendation and approval of the merger on, *inter alia*, the possibility of:

A revised management agreement that creates a fee structure with a lower base management fee as a percentage of combined assets and costs efficiencies from G&A synergies, which further contribute to stronger dividend coverage<sup>1</sup> and enhanced liquidity and operating flexibility.

71. The Proxy Materials made repeated references to liquidity through a public listing and improved finances. AFIN stated it: "believe[s] the Merger will afford AFIN . . .an enhanced

Shortly after the merger closed AFIN slashed its dividend.

ability to take advantage of growth and liquidity opportunities..." Letter to Stockholder in Joint Proxy Statement Prospectus.

72. AFIN in the Proxy represented that one of the Reasons For The Merger and its Board's special committee's "favorable recommendation" of the Merger was:

A revised management agreement that creates a fee structure with a lower base management fee as a percentage of combines assets and cost efficiencies from G&A synergy which further contribute to stronger divided coverage and enhanced liquidity and operating flexibility.

*Id.* at 2.

73. The Proxy Materials state with respect to AFIN's public listing:

AFIN received a clearance letter to list shares of AFIN common stock on the NYSE in October 2014 . . . . In September 2015, the board of directors of AFIN, in consultation with AFIN's management, determined not to pursue the NYSE listing at that time.

\* \* \*

AFIN has received authorization from the NYSE (which was received in September 2016 extended in November 2016) to list the AFIN common stock on the NYSE, subject to AFIN being in compliance with all applicable listing standards on the date it beings trading on the exchange.

While AFIN intends to list the AFIN common stock subsequent to the closing of the merger at a time to be determined by the AFIN board of directors, there can be no assurance as to when or if AFIN common stock will commence trading on the exchange.

Id. at 7, 23, 42, 58, 79 and 83.

74. With respect to these disclosures, the SEC sent a letter to AFIN. File No. 333-214189 is a letter to American Finance Trust dated November 26, 2016 directing AFIN's CEO Edward M. Weil to "clarify that you have been <u>unable</u> to list since the third quarter of 2015..."

[emphasis supplied] SEC letter November 16, 2015. However, AFIN's proxy continued to leave stockholders in the dark about its inability to list.

- 75. In describing the divergent interests of the Advisor and AFIN shareholders (Proxy at 9-10), the Proxy failed to make any disclosure of the material adverse risk to AFIN or its shareholders' realization of fair value for their AFIN stock or adverse effect on AFIN market price or to explain in any manner what "internalization" or an "internalization fee" actually consisted of. *See also*, Proxy at 107 listing as a reason "for" the merger "the amendment of the AFIN Advisory Agreement provides for a party to internalization of services and termination of the AFIN Advisory Agreement."
- 76. The Proxy repeatedly referred to AFIN's "\$24.17 NAV as of December 31, 2015" throughout the Proxy. *See* Letter, page 1, 3, 9, 15, 21, 43, 58, 110, 131 and A-4). But by the time the last of the Proxy Materials was issued on February 9, 2017 AFIN's NAV, as of December 31, 2017 was only \$23.37.
- 77. Defendants knew that the NAV as of the end of 2016 was materially less than \$24.17. On March 20, 2017 AFIN disclosed that its NAV as of December 31, 2016 was only \$23.37 and that number, it revealed, was increased only by an "Estimated Per-Share Increase from the Merger," thus implying that NAV at December 31, 2016 was even lower than \$23.37. See AFIN Report on Form 8-K filed March 20, 2017.
- 78. Disclosing the formula for the internalization fee, Proxy at 22, without disclosure of the potential adverse effect on AFIN and stockholders was misleading. In fact, in its November 16, 2016 letter the SEC specifically asked AFIN to "revise your disclosure [about the AFIN Advisory Agreement] to discuss why the adoption of the AFIN Advisory Agreement is in

the interests of shareholders." However, nowhere in the Proxy, does AFIN explain how the Amended Advisory Agreements are "in the interests of shareholders."

- 79. The Merger, as admitted by AFIN in the Proxy (at page 37) was dilutive to AFIN stockholders' ownership interest.
- 80. The risk factors warn "the merger agreement contains provision that could discourage a potential competing acqurior or could result in any competing proposal being at a lower price than it might otherwise be." Proxy at 38. But the Proxy fails to disclose that the Amended Advisory Agreement could discourage takeover altogether. The JP refers only to "limited termination rights" of the Advisory Agreement posing the risk of discouraging "a third party form making an offer for the company at a premium price." *Id.* at 44. This was false and misleading due to the JP's failure to identify and explain how the internalization fee could preclude a takeover altogether and that material amounts of any takeover consideration would be diverted to Advisors and AR Global for payment of internalization/termination fees.
- Advisory Agreement even though it was the subject of numerous discussions, analyses, and presentations. In the section of the Proxy tilted "The Merger," there are numerous references to the revised Advisory Agreement and analysis of "terms" and "financial impact" of amendments to the Advisory Agreement. *See* Proxy at 97, (May 9, 2015 "financial impact analyses of alternative fee structures. . . "); 97 (the AFIN Special Committee financial advisor disqualified themselves from giving the AFIN Special Committee "any advice with respect to the various [Advisory] agreement amendments other than to provide "benchmarking and comparative data and financial impact analyses"); 101 (June 29, 2016, UBS advised on benchmarking and comparative market data and financial impact of any proposed changes); 101 (July 11, 2016,

UBS advised on benchmarking and comparative market data and the financial impact of the proposed amendments"); 102 (July 14, 2015, "financial analysis prepared by UBS reflecting the financial impact of amendments to AFIN's advisory Agreement"); 102 ("AFIN Special Committee met to . . . consider the impact of the proposed amendments to the AFIN Advisory Agreement on the transaction"); 103 (August 2, 2016, UBS advised AFIN Special Committee "with respect to the financial impact of any proposed changes to the AFIN Advisory Agreement"); 104 (UBS addressed "conformity of the fee structure [in Amended Advisory Agreement] with its financial analysis").

- 82. The timing of the shareholder vote and the date of the last proxy statement issued and the effective date of the Proxy and the fact that the last set of financial statements provided to AFIN stockholders were as of September 30, 2016 are the context in which the material completeness and accuracy and veracity of the Proxy Materials must be evaluated.
- (a) Obviously, by the date of the issuance of the last Proxy Materials, AFIN had closed its books on the 2016 fiscal quarter and year ended December 31, 2016. Its audited financial statements were signed on March 13, 2017, less than one month after the shareholder vote. The issuance of these financial statements revealed the stark decline in AFIN's financial condition and operating results from the end of the third quarter of 2016 to the end of the fourth quarter of 2016.
- (b) AFIN's total assets declined from \$2,129,401,000.00 to \$2,064,459,000.00; stockholders equity dropped approximately 15%; AFIN went from having operating income to an operating loss; AFIN's net loss for the full year was triple its nine month net loss; AFIN's cash flow from operations declined from \$89,458,000.00 in 2015 to \$73,369,000.00 in 2016.

- (c) Defendants also knew but failed to disclose that a January 31, 2017 sale of "Merrill Lynch Properties" for a contract price of \$148 million (which is nearly 10% of AFIN's total real estate investments (as of December 31, 2016) was at a loss of nearly \$17.5 million.
- (d) Defendants also knew but failed to disclose that it had to write down the value of its "SunTrust" properties by \$24.7 million for "impairment changes."
- (e) Defendants failed to disclose that AFIN's two key metrics, "funds from operations" and "modified funds from operations" dropped from \$80.4 million in 2015 to \$73.7 million in 2016 and modified funds from operations from \$82.7 million in 2015 to \$70.2 million in 2016.
- 83. The final set of Proxy Materials filed by AFIN on February 9, 2017 once again made the representation:

AFIN has received authorization from the New York Stock Exchange ("NYSE")... to list the AFIN common stock on the NYSE subject to AFIN being in compliance with all applicable listing standards on the date it begins trading on the exchange... while AFIN intends to list the AFIN common stock subsequent to the closing of the merger at a time to be determined by the AFIN Board, there can be no assurance as to when or if AFIN common stock will commence trading on the exchange.

This statement was materially false and misleading for the reasons noted herein.

84. In sum, Proxy Materials violated Rule 14a-9, since the material omitted information renders certain statements, discussed above, materially incomplete and misleading. As the Proxy Prospectus contravenes the SEC rules and regulations, Defendants violated Section 14(a) and Section 20(a) of the Exchange Act by filing the Proxy Materials to garner votes in support of the Merger from AFIN shareholders.

- 85. Absent disclosure of the foregoing material information prior to the special shareholder meeting to vote on the Merger, Plaintiff and the other members of the Class were unable to make a fully-informed decision regarding whether to vote in favor of the Merger.
- 86. The amendments to the AFIN 2<sup>nd</sup> Advisory Agreement were contingent upon the approval of the Merger by the shareholders of both RCA and AFIN. That approval was secured by the materially false and misleading Proxy Materials. In addition to violating Section 14, the defective Proxy Materials, their preparation and dissemination thereof, constituted a breach of the fiduciary duties undertaken by Advisor in the 2nd Advisory Agreement, as aided and abetted by AR Global, Schorsch and Kahane.
- 87. The AFIN shareholder meeting and vote was held on February 13, 2017 and there were present in person or by proxy stockholders holding an aggregate of 38, 431, 490 shares of common stock only 58.4% of the total outstanding stock of 65,805,184 shares. The merger was approved by the barest of majority: 33,523,321 votes for, a 50.9% approval vote.
- 88. On June 9, 2017, AFIN's board implicitly acknowledged that AFIN had been financially harmed by the merger by taking two actions: (a) restricting the share repurchase program to repurchase requests following death or "qualifying disability" of a shareholder but their only for shares acquired through "non-cash purchases" and (b) reducing the amount paid in distribution by over 20% from \$1.65 per share to \$1.30 per share.
- 89. On March 17, 2017, approximately 20 business days after close of the Merger, the Company's so-called independent directors unanimously approved a reduction in AFIN's estimated per share net asset value equal from \$24.17 to \$23.37 as of December 16, 2016.
- 90. The intangible damage to AFIN stockholders from the AFIN Advisory Agreement amendment is profound:

- The amendments to the Advisory Agreement including the approximately \$125 million internalization fee will act as a poison pill to discourage a third party from making an offer for AFIN at a premium price thus allowing AR Global to appropriate for itself the control premium which belongs to AFIN.
- If in fact a third party does engage in a change of control transaction with AFIN, the amended Advisory Agreement will suppress the price an acquirer can pay and thus constitutes an unlawful transfer of value from AFIN to AR Global and affiliates.
- Continuation and the virtual permanence of the external management structure at AFIN will adversely affect AFIN's plans for a public listing and in any public listing the market value will likely reflect a discount for external management and a further discount due to the enormous internalization penalty.
- 91. Over one year after closing of the merger, AFIN still has not been publicly listed.

#### **COUNT I**

(On Behalf Of Plaintiff Individually, Against AFIN For Recission Of The 3rd Amended Advisory Agreement (Or Severable Portions Thereof) For Violations Of Section 14(a) Of The Exchange Act And Rule 14(a)-9 Promulgated Thereunder For False And Misleading Statements In Proxy Materials Issued Through February 9, 2017)

- 92. Plaintiff incorporates by reference and realleges each and every allegation contained set forth above, as though fully set forth herein, except allegations seeking class certification.
- 93. Section 14(a)of the Exchange Act makes it "unlawful for any person, by the use of the mails or by any means or instrumentality of interstate commerce or of any facility of a national securities exchange or otherwise, in contravention of such rules and regulations as the Commission may prescribe as necessary or appropriate in the public interest or for the protection of investors, to solicit or to permit the use of his name to solicit any proxy or consent

or authorization in respect of any security (other than an exempted security) registered pursuant to section 781 of this title." 15 U.S.C. § 78n(a)(1).

- 94. SEC Rule 14a-9 prohibits the solicitation of shareholder votes in proxy communications that contain "any statement which, at the time and in the light of the circumstances under which it is made, is false or misleading with respect to any material fact, or which omits to state any material fact necessary in order to make the statements therein not false or misleading." 17 C.F.R. § 240.14a-9.
- 95. AFIN issued the Proxy Materials with the intention of soliciting shareholder support for the Merger and 3rd Advisory Agreement.
- 96. The Proxy Statements were defective and in violation of SEC Rule 14 and Rule 14a-9 because they contained untrue statements of fact and/or omitted material facts necessary to make the statements made not misleading. The stockholders vote was required for approval of the merger and amendment of the Advisory Agreement which was an essential causal link in the Merger and amendment of the Advisory Agreement.
- 97. The misrepresentations and omissions in the Proxy Materials were material to Plaintiff and other shareholders, who were induced and solicited to vote in favor of the merger agreement and 3rd Advisory Agreement by defective Proxy Materials.
- 98. As a direct and proximate result of issuing the defective Proxy Materials, Plaintiff has suffered damages in connection with the proposals being made in the Proxy relating to approving the Merger and 3rd Advisory Agreement and seeks rescission of the 3<sup>rd</sup> Advisory Agreement or the severable portions thereof such as the Internalization Fee provision and 20 year non-cancellable provisions.

99. In anticipation of legal challenges to the validity of the Third Amended Advisory Agreement, Defendants inserted a "severability" provision (¶ 23) through which the valid portions of the agreement can remain in force while the invalid provisions are declared invalid or unenforceable.

# **COUNT II**

# (Against Advisor, AR Global, Schorsch And Kahane For Violations Of Section 20(a) Of The Exchange Act)

- 100. Plaintiff incorporates by reference and realleges each and every allegation contained set forth above, as though fully set forth herein, except allegations seeking class certification.
- as controlling persons of AFIN within the meaning of Section 20(a) of the Exchange Act as alleged herein. By virtue of their positions and due to their participation in and/or control of the Company's operations and/or intimate knowledge of the incomplete and misleading statements contained in the Proxy Materials filed with the SEC, had the power to influence and control and did influence and control, directly or indirectly, the decision making of the Company, including the content and dissemination of the Proxy Materials that Plaintiff contends are materially incomplete and misleading.
- 102. The Controlling Defendants were provided with or had unlimited access to copies of the Proxy Materials and other statements alleged by Plaintiff to be misleading prior to and/or shortly after these statements were issued and had the ability to prevent the issuance of the statements or cause the statements to be corrected.
- 103. In particular, the Controlling Defendants had direct and supervisory involvement in the day-to-day operations of the Company, and, therefore, are presumed to have had the

power to control or influence the particular transactions giving rise to the Exchange Act violations alleged herein, and exercised the same.

- 104. By virtue of the foregoing, Controlling Defendants have violated Section 20(a). As a direct and proximate result of issuing the defective Proxy Materials, Plaintiff has suffered damages in connection with the proposals being made in the Proxy relating to approving the Merger and 3rd Advisory Agreement, and seeks recission of the 3<sup>rd</sup> Advisory Agreement.
- 105. By virtue of their control and active engagement in the authorship and dissemination of the defective Proxy Materials the Defendants named herein acted through AFIN.
- 106. Defendants Advisors, AR Global, Schorsch and AR Global thus violated Section 14(a)-9 of the Exchange Act through AFIN and are therefore liable under Section 20(b).
- 107. As a direct and proximate result of issuing the defective Proxy Materials, Plaintiff and other shareholders have suffered damages in connection with the proposals being made in the Proxy relating to approving the Merger and 3rd Advisory Agreement and seek rescission of the 3<sup>rd</sup> Advisory Agreement.

## **COUNT III**

# (Against The Advisor For Breach Of Fiduciary Duties On Behalf Of Herself And The Class)

- 108. Plaintiff incorporates by reference and realleges each and every allegation contained set forth above, as though fully set forth herein.
- 109. As alleged in detail herein, under the Advisory Agreements, Advisor assumed fiduciary duties to AFIN stockholders to, among other things, act in furtherance of the best interests of the Company and its shareholders so as to benefit all stockholders equally and not in furtherance of AFIN's personal interest or benefit.

- 110. The Advisor breached its fiduciary duties by insisting on amendments of the AFIN Advisory Agreement that destroyed AFIN shareholder value; impeded a public listing at fair value; and misappropriated AFIN value from shareholders to AR Global.
- 111. The Advisor also breached its fiduciary duties to AFIN shareholders in 2015 when it disseminated a defective Proxy Statement soliciting a vote for approval of Charter changes which included an amendment to the Advisory Agreement to include, *inter alia*, a 20 year non-cancellable term.
- 112. As a direct and proximate result of the Advisor's breaches of fiduciary duties, AFIN shareholders have sustained substantial damages.

#### **COUNT IV**

(Against AR Global, Schorsch And Kahane For Aiding And Abetting Advisor's Breach Of Fiduciary Duties On Behalf Of Herself And the Class)

- 113. Plaintiff incorporates by reference and realleges each and every allegation contained set forth above, as though fully set forth herein.
- 114. Each of the Defendants knowingly participated in breaches of fiduciary duty by Advisor and thus is liable for aiding and abetting Advisor's fiduciary breaches.
- 115. As a direct and proximate result of the Advisor's breaches of fiduciary duties, AFIN shareholders have sustained substantial damages.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff demands judgment as follows:

A. Awarding Plaintiff and the Class damages sustained as a result of Advisor's breaches of fiduciary duties and Defendants AR Global, Schorsch and Kahane's aiding and abetting of those breaches of fiduciary duty;

- B. Rescinding the 3rd Advisory Agreement and forcing Advisor to disgorge the benefits received as a result;
- C. Alternatively Declaring void the non-cancellable terms and 20 year term of the3rd Advisory Agreement and the internalization fee;
- D. Awarding to Plaintiff the costs and disbursements of this action, including reasonable attorneys' and experts' fees and expenses; and
  - E. Granting such other and further relief as the Court deems just and proper.

Dated: May 24, 2018

SQUITIERI & FEARON, LLP

By: /s/ Olimpio Lee Squitieri
Olimpio Lee Squitieri
32 East 57th Street
12th Floor
New York, New York 10022

Tel: (212) 421-6492 Fax: (212) 421-6553